



2008 INTERWOOD TAIPEI

Taipei International Woodworking Machinery and Supplies Show 7.4-7.7

www.interwoodtaipei.com.tw

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Bulletin Board

Show Dates & Hours

July 4-609:00 - 18:00
July 709:00 - 15:00

Exhibition Extra

Organizers:

Taiwan External Trade Development Council (TAITRA)
Taiwan Association of Machinery Industry (TAMI)
Taiwan Woodworking Machinery Association (TWMA)

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Record-setting Interwood Taipei attendance highlights 2008 show

A record-setting number of exhibitors is expected at the triennial Taipei International Woodworking Machinery and Supplies Show (Interwood Taipei), from July 4 to 7 at the Taipei World Trade Center Hall 1.

The event, held jointly by the Taiwan External Trade Development Council (TAITRA), Taiwan Association of Machinery Industry (TAMI), and Taiwan Woodworking Machinery Association (TWMA), will feature 182 exhibitors and 1,068 booths, a 7 percent and 10 percent increase, respectively, compared to the previous exhibition.

Many exhibitors locally and worldwide will participate at Interwood Taipei, including Taiwan's Boarke, Jun Shiao, Carpenter,

Champ Fond, Leadermac, Tai Chan, and Technik, as well as Germany's Homag and Michael Wienig.

The record-setting number of exhibitors has shown that Taiwan's woodworking industry is growing rapidly, resulting in Taiwan reaching fourth place in woodworking machinery production, trailing only behind Germany, Italy, and the United States.

Exports have been on the rise since 2007, increasing by 8.4 percent compared to last year and earning a total of US\$683.92 million. In fact, the Taiwanese government regards the success of the woodworking machinery industry as one of the main reasons for Taiwan's economic growth.

After the previous exhibition's stellar performance, this year's event also aims to be a driving force behind the industry and provide renewed energy for Taiwan's economy.

This year marks the tenth Interwood Taipei, a trade show earning wide acclaim from both exhibitors and buyers. The event integrates the midstream and upstream

firms in the woodworking machinery and supplies industry, focusing on exports rather than domestically selling them.

Interwood Taipei not only showcases woodworking machinery and related materials, but will also be a business opportunity for manufacturers. Exhibitors will be divided into four main categories: Woodworking Machinery, Woodworking Materials and Furniture Accessories, Trade Media, and Associations.

Other business opportunities will be made available as well. TAITRA will hold the International Buyers Procurement Seminar during the event to serve as an information exchange platform, providing domestic manufacturers a chance to create business opportunities with major international buyers.

Winning entries of the "2008 Taipei Woodworking Machinery Design and Products Competition" will also be displayed at the event along with the technology and products of major exhibitors.

Taiwan's R&D capability and comprehensive information infrastructure are major advantages in the production for precision machinery, which will also be show-



cased.

Taiwanese companies believe that this exhibition is the perfect opportunity for the image and competitive advantage of Taiwan's woodworking machinery and supplies industry to be shown to the world, especially with a record-breaking number of exhibitors set to attend Interwood Taipei this year.

Further information can be accessed on the official Web site of Interwood Taipei at: <http://www.interwoodtaipei.com.tw/>.



Exports, automation key to success of industry: Hung

Taiwan's woodworking machinery industry has developed superb skills and know-how over the last 50 years and has found its niche in the international market. Today, its annual output is ranked third in the world, only after Germany and Italy.

In the early stage, the woodworking machinery industry in Taiwan took off with the local wooden furniture industry, said Bill Hung, chairman of the Taiwan Woodworking Machinery Association (TWMA).

As the wooden furniture industry moved to other foreign countries, however, Taiwan's woodworking machinery industry underwent several structural changes, with manufacturers putting efforts to actively expand their business to overseas markets and create new, innovate designs for their product lines, said Hung.

Hung also noted manufacturers were able to make minor adjustments to their products so that they could be used in other industries, such as electronics and metal processing. This, he added, showed the woodworking machinery industry has been able to adjust business strategies to

keep up with the market.

For years, the TWMA has jointly organized Taipei International Woodworking Machinery and Supplies Show, or Interwood Taipei, with the Taiwan External Trade Development Council (TAITRA), making TWMA members active participants in each exhibition.

Hung said that this year, far more TWMA members have signed up for Interwood Taipei 2008 than ever. He noted that many new models will be displayed at the exhibition and expected Interwood Taipei 2008 to be a huge success.

Interwood Taipei 2008 is slated to take place from July 4 to July 7 at the Taipei World Trade Center Exhibition Hall 1.

Active participation by TWMA members this year, Hung said, is perhaps due to the success in Interwood Taipei 2005 held three years ago.

Interwood Taipei, once an annual activity, has been held every three years since business began shrinking caused by an outflow of furniture manufacturers a decade ago. In recent years, however, TWMA's successful experience in hosting exhibitions has demonstrated a business



recovery and prosperity in the local woodworking machinery industry, Hung said.

According to Hung, manufacturers' efforts to expand overseas and a focus on automation are considered the two key driving forces leading to companies' success. The industry used to export products to mainland China, Southeast Asia, and the United States, but today, Taiwan-made products have made inroads into Eastern Europe, Russia, and Central and South America.

"Success in exploring emerging markets will definitely facilitate the development of the entire industry," Hung added.

In addition, the advancement in automation has led to further development of the woodworking machinery industry, Hung said, adding that Taiwan developed automatic models earlier than many other countries, making the island a strong competitor in the international market.

Opening Ceremony of 2008 Taipei International Woodworking Machinery and Supplies Show

Date: 10:00AM, Friday, July 4th, 2008
Venue: Conference rooms 3 & 4, 2nd floor, TWTC Exhibition Hall

Agenda
10:00-10:10 On-stage Performance
10:10-10:20 Remarks by Mr. Yuen Chuan Chao, President & CEO, Taiwan External Trade Development Council (TAITRA)
10:20-10:30 Remarks by Dr. Fred P.C. Huang, Chairman, Taiwan Association of Machinery Industry
10:30-10:40 Remarks by Mr. Bill Hung Chairman, Taiwan Woodworking Machinery Association
10:40-10:50 Remarks by Dr. Fadah Hsieh Vice Minister, Ministry of Economic Affairs
10:50-11:00 The Opening Ritual
11:00-11:10 Group Photo
11:10-11:20 Show Tour

Simultaneous interpretation service provided throughout the program.

Interwood Taipei organizers hold contest to promote good designs

To encourage companies to make better and more innovative products, the organizers of Interwood Taipei 2008 are holding the 2008 Taipei Woodworking Machinery Design and Products Competition to help companies promote their designs, gain competitiveness, and develop client base both domestically and

internationally.

According to the organizers, awards will be handed out in four categories, namely "Best Designs," "Outstanding Designs," "Best Products" and "Outstanding Products." After the first round of judging and selection, eight finalists have been chosen. The organizers will award prizes to the winners at an award

ceremony on the evening of Jul. 6.

In addition, the prize-winning products and their manufacturers will be announced on the Interwood Taipei 2008 Show Daily as well as on the magazines and official Web sites of the Taiwan Woodworking Machinery Association and the Taiwan Association of Machinery Industry.

The following are the companies and their products that have made the finalist list:

No.	Company	Product
1	Boarke Machine Co., Ltd.	Moving Bridge Type CNC Machining Center
2	Leadermac Machinery Co., Ltd.	4 Side-Moulder
3	Big Toyo Machinery Co., Ltd.	Auto Cleaning Painting Machine For Pallet
4	Kuang Yung Machinery Co., Ltd.	Semi-Optimizing Cut-Off Saw
5	Yang-Der Machinery Co., Ltd.	YD-SPS1300-2
6	Innovator Machinery Co., Ltd.	Crossfeed Veneer Splicers
7	Leadermac Machinery Co., Ltd.	Smartset System
8	Co-Matic Machinery Co., Ltd.	Jointer Feeder AF114

Big Toyo Machinery Co., Ltd.

Auto Cleaning Painting Machine for Pallet

1. Paint recycling device can save paint-using cost.
2. Close type transport increases the coating film thickness of side edge of painting object.
3. Suitable for solvent paint and water-base paint using.
4. Feeding air unit reduces inside of spray booth's dust and increases the quality of product.
5. High-speed reciprocator.
6. Jet air clean set can clean the dust on the surface of painting object.
7. Shape scan device can control paint spray range automatically. It can combine with oven (multi-layer type, plane type of UV curing oven).



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Booth: A111A

FOSECO Corp.

Full Hydraulic Hopper Feed Back Knife Turning Lathe

FOSECO 120 series Back knife Turning Lathes are engineered to provide optimum performance when used to cut intricate turnings. They are designed to handle a cutting capacity of up to 1120 mm in length, and 130 mm in diameter, at an extremely high production rate. With the FOSECO 1250 series, you get the capacity to achieve the ultimate in surface smoothness and dimensional accuracy. You also acquire the system that reduces cutting cycle and finishing time, as well as finishing costs. A PLC controller is also available for added operator to attend four machines. One operator to attend four machines. FOSECO Back Knife Turning Lathe delivers the dependable and rugged service. Higher productivity and superior accuracy are just the initial benefits of this fully automatic system.



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Booth: A423A

Gesong Enterprises Co., Ltd

TECFORMER Vacuum Forming Press; High-quality Flexible and Rigid PVC Sheet; Furniture Hardware

The TECFORMER has an automation function and can produce different sized and shaped panels at the same time. The mobility is very well can improve the quality of products. Simple molds to easy manufacture and change.

The High-Quality PVC Sheet is suitable for drawer frames, kitchen cabinets, and doors. The furniture hardware includes metal legs, industrial wheels, slides, hinges, KD fittings, handles, and so on. Overseas targets: Asia (China, Southeast Asia, and Japan), Europe, and USA. Local targets include the furniture industry, hardware companies and other retailers.

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Booth: A234

Joint procurement meet brings heavyweight international buyers

In order to help domestic woodworking machinery companies expand their international business, organizers of this year's Taipei International Woodworking Machinery and Supplies Show have invited several heavyweight foreign buyers to the show for a joint procurement meeting during the exhibition.

According to the Taiwan External Trade Development Council, these buyers include SAS GEDIMO (France), PROSAW (U.K.), CANTEK AMERICA (Canada), TECNOMADERAS (Guatemala), TEMSA (El Salvador), and MWM Group (Ukraine). The presence of these heavyweight buyers indicate

they are attaching great significance to Interwood Taipei 2008. The holding of the procurement meeting will further enable domestic companies to meet with foreign buyers. It is the hope of TAITRA that local companies take this rare opportunity to meet with the foreign buyers.

The event is free and will be held on the first day of the exhibition on Jul. 4 from 1:30 to 5:00 p.m. in Conference Rooms 3 and 4 at Taipei World Trade Center Hall 1. For further information, please contact Mr. Steve Lee via phone at 02-27255200 ext. 1580, fax at 02-27576443, or e-mail at stevelee@taitra.org.tw.

Power Sourcing with INTERWOOD TAIPEI 2008

www.interwoodtaipei.com.tw

Empower yourself with INTERWOOD TAIPEI 2008 and realize your sourcing objectives!

The Taiwan External Trade Development Council (TAITRA) has combined its physical and online resources to meet your sourcing needs at this mega trade show!!

Prior to the show's opening day, we invited the exhibitors to upload their catalogs so that you can search and view them at www.interwoodtaipei.com.tw. We also encourage you to become an INTERWOOD TAIPEI member to get access to our online inquiry and Buyer Toolbox services.

Buyer Toolbox

Trade Fair News- Receive current Taipei Trade Show news and find out about upcoming Taipei Trade shows and events.

Search for Exhibitors- Enter a keyword (e.g., company name/country/booth number/brand



name) to search for the company or product you need.

Inquiry- Send an inquiry to the company or make an appointment with exhibitors.

Biz Exchange- Post your inquiries or trade orders on Biz Exchange where buyers' inquiries would be made available and circulated to all exhibitors.

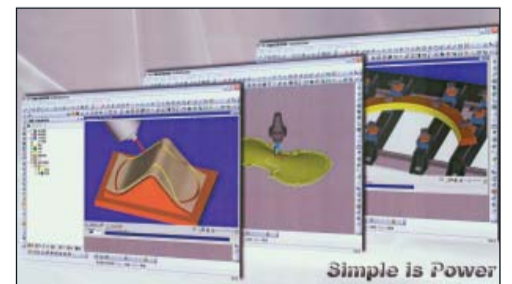
For any further question, please email tts10@taitra.org.tw. We will assist you in searching more Taiwan companies and products.

Licom Systems Co., Ltd

AlphaCAM CNC Router Software

AlphaCAM CNC Router Software gives you a powerful set of techniques to fit every project. Roughing toolpaths use big tools for quick stock removal, while finishing toolpaths use smaller tools to pick up the detail. You can choose ball, bullnose, flat and a variety of taper cutters.

Major markets include CNC Router makers, end users, furniture manufacturers, and system furniture manufacturers locally and internationally.



Booth: B828

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